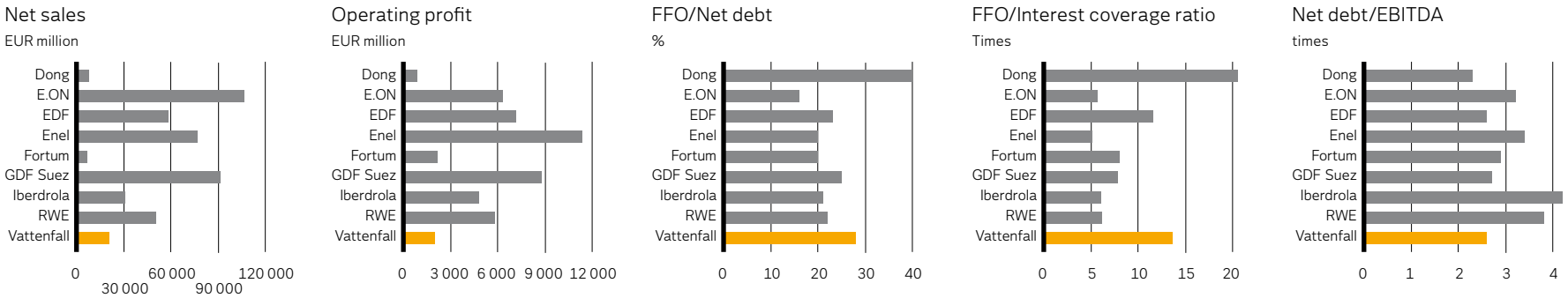
Comparison of selected European utilities



	Dong	EDF	EnElectricity	E.ON	Fortum	GDF Suez	Iberdrola	RWE	Vattenfall
Country	Denmark	France	Italy	Germany	Finland	France	Spain	Germany	Sweden
Listing info	Unlisted (Danish state owns 76.5%)	Listed (French state owns 84.5%)	Listed (Italian state owns 31.2%)	Listed (Free float 95.2%)	Listed (Finnish state owns 50.8%)	Listed (French state owns 35.9%)	Listed (Free float 79.8%)	Listed (Free float 75.3%)	Unlisted (Swedish state owns 100%)
Electricity sales, Europe 2010, TWh	10.4	519.9	237.2	332.3[3]	62.2	221.5	138.5	311.2	131.8[3]
Number of customers, million	Electricity: 1.1 Gas: 0.3	Electricity and gas: 34.8	Electricity: 57.0 (of which Europe: 43.7) Gas: 3.4	Electricity: 24.5 (Europe) Gas: 9.6 (Europe: 9.3)	Electricity: 1.6	In Europe: Electricity: 6.3 Gas: 15.9	Electricity: 25.3 (Europa 13.8) Gas: 3.2 (Europa 2.3)	Electricity: 16.2 Gas: 7.9	Electricity: 7.8 Gas: 2.1
Main products	Gas, oil, electricity, heat	Electricity, gas	Electricity, gas	Electricity, gas	Electricity, heat	Electricity, gas, energy services, waste management, water	Electricity, gas	Electricity, gas	Electricity, heat, gas
Main markets	Denmark, Norway, Sweden, Germany, Netherlands, Belgium, Poland, UK, Ireland	France, UK and Italy. Also active in Belgium, Hungary, Poland, Slovakia, Spain, Asia, USA, Latin America and Africa	Italy, Spain, France, Russia, Central and Eastern Europe, North and South America	USA, Germany, UK, Nordic countries, Hungary, Czech Republic, Slovakia, Poland, Russia, Bulgaria, Romania, France, Spain, Italy, Netherlands	Finland, Sweden, Norway, Russia, Baltic countries, Poland	France, Benelux, UK, Germany, Italy, Spain, Portugal, Central and Eastern Europe, North and South America, Asia–Pacific region, Africa	Spain, Portugal, UK, USA, Latin America	Germany, UK, Benelux, Central and Eastern Europe	Core markets: Sweden, Netherlands, Germany Other markets: Denmark, Finland, UK

1) Full year 2010 2) EU27+2 3) To end customers and resellers

Exchange rates: SEK/EUR 9.06 (Vattenfall), DKK/EUR 7.57 (Dong).

Sources:
Graph values: Barclay's Capital, 5 Dec. 2011. Last 12-month values as per 30 September 2011.

Electricity sales, number of customers, primary products, main markets: Vattenfall Research, analyst reports and the companies annual reports, interim reports and websites.

Definitioner:
Definitions: Net debt pertains to reported net debt. Free float = The proportion of a company's shares that are available for trading on the open market. Source Bloomberg.